



**AHC**ofNC

presents...

The PREMIER Education Conference for Home Health, Hospice & Home Care Leaders

# 2021 AHC

NAVIGATING OPEN WATER

# Leadership

**Holiday Inn Resort**

*Wrightsville Beach, NC*

November 8-9, 2021



# YOUR **TRUSTED** PHARMACY PARTNER



AvaCare is a hospice pharmacy benefits manager specializing in clinical and financial medication management best practices. Nurses love our clinical expertise and superior customer service! Experience the AvaCare Advantage today.

**[www.AvaCare.biz](http://www.AvaCare.biz)**

Phone: (866) 794-1044

Fax: (866) 794-5661



AVACARE INC.

# *Message from Devin Griffith and Tim Rogers*

**Devin Griffith, Chair of the AHHC of NC Board of Directors  
AuthoraCare Collective's Vice President of Development and Innovation**

**Tim Rogers, President and CEO, AHHC of NC**

*On behalf of the AHHC Board of Directors, we would like to welcome you to the 2021 AHHC Fall Leadership Conference and beautiful Wrightsville Beach. Over the last year, home and hospice care providers have once again demonstrated the unique and lasting value we bring to patients, families, and our entire health care system. Now more than ever, there is a growing recognition that home and hospice care is central and paramount to creating a high quality system of care designed around the needs and expectations of those we serve. We are truly navigating open water - one where we have an opportunity to chart our course, steer our ships, and shape our growing impact while also balancing the complexity of our future environment. We are excited to offer an array of top notch educational content, networking opportunities, and solution partners with our fall leadership conference as home and hospice care leaders navigate this open water and all the vast opportunities ahead with it.*



*Devin H. Griffith*



*Tim Rogers*

# Schedule & Destination

## Sunday, November 7, 2021

3:00pm-8:00pm Conference Registration

## Monday, November 8, 2021

8:00am-9:00am Coffee & Continental Breakfast with Exhibitors  
 9:00am-10:30am Welcome and Opening General Session: Navigating with Joy-Based Resilience!  
 10:30am-11:00am Break with Exhibitors  
 11:00am-12:00pm Breakout Sessions  
 12:00pm-1:00pm Lunch with Exhibitors  
 1:00pm-2:30pm Breakout Sessions  
 2:30pm-3:00pm Break with Exhibitors  
 3:00pm-4:00pm General Session: Diversity & Inclusion Panel  
 4:00pm-5:00pm Vendor Reception  
 5:00pm-Until 5th AHHC Advocacy Cornhole Tournament

## Tuesday, November 9, 2021

7:30am-9:00am Coffee & Breakfast with Exhibitors  
 9:00am-10:30am General Session: Federal and State Advocacy Updates  
 10:30am-10:45am Break with Exhibitors  
 10:45am-11:45am Breakout Sessions  
 11:45am-12:15pm Happy Trails Break with Exhibitors  
 12:15pm-1:15pm Breakout Sessions  
 1:15pm Door Prize Drawings



## *Holiday Inn Resort Wrightsville Beach, NC*

Hotel Information: The Association has secured a block of rooms at the Holiday Inn Resort in Wrightsville Beach, NC for the nights of Saturday, November 6th, Sunday, November 7th and Monday, November 8th at a special rate of \$159.00/night for Standard; \$179/night Oceanfront and \$279/night for Oceanfront Suite. Parking is complimentary. Room reservations may be made by using the link below or calling the hotel directly at (877) 330-5050. Please state that you are attending the Association for Home & Hospice Care (AHHC) Leadership Conference when making your reservations to receive these special rates. Reservations must be made by October 7, 2021 to take advantage of the special rates. Check in time is after 4:00 p.m. Check out time is 11:00 a.m.

Address: 1706 N. Lumina Ave, Wrightsville Beach, NC 28480

[Click Here to Book Your Room at the AHHC Group Rate!](#)  
 Or visit [www.ahhcconferences.com](http://www.ahhcconferences.com).

## Premium Sponsors of AHHC of NC





General Session: Monday, November 8 | 9:00am-10:30am

**Becky Sansbury, M.Div.**

**Author, Grief and Resilience Expert, Retired Hospice Chaplain**

## **Navigating with Joy-Based Resilience!**

Join us Monday morning as we come together for the first time in almost two years! The relentless medical, social, and personal storms of 2020-21 tested the resilience of leaders and agencies. Ironically, that tumultuous time was steadied by one unifying force. We were all in crisis response mode. As we move into a time mixed with rising hope, remaining peril, and strongly divergent opinions, what will sustain your programs and nurture your people? In this action-focused session, Becky Sansbury will share current joy-based resiliency practices she is using with organizations as wide-ranging as Red Hat Inc. and Blueprint Medicines. Using case studies and interactive dialogue, Becky will guide you in turning principles into actions that offer strength and stability for you and your team. Becky's unique background as an experienced hospice chaplain who translated end-of-life wisdom for the matter-of-fact business world equips her to welcome your questions and facilitate open discussion.



General Session: Monday, November 8 | 3:00pm-4:00pm

## **Leveraging Our Diversity and Creating Inclusive Environments in Our Organizations, Communities and Beyond**

**Moderator:** Devin Griffith, MPA, MSW, Vice President, Development and Innovation for AuthoraCare Collective

**Panelists:** Jeanine M. Falcon, Ed.S., SHRM-SCP, SPHR, Vice President of Human Resources for AuthoraCare Collective; Mary Manley, Director of Growth & Provider Relations for AuthoraCare Collective; April Herring, Community Education/Outreach Coordinator and Faith Community Liaison for AuthoraCare Collective; and Rev. Joey Honeycutt, bereavement counselor for AuthoraCare Collective

This panel will explore how home and hospice care organizations can proactively work to create more diverse and inclusive environments and leverage this as a differentiator. The concept of implicit bias will be explored, and panelists will share how their organization made intentional inclusion a priority and how this has impacted culture, retention, staff engagement, and a sense of belonging at all levels. The role of community partnerships and health equity will also be a part of this conversation.

General Session: Tuesday, November 8 | 9:00am-10:30am



Bill Dombi  
President, NAHC

## Federal Update for Home Care & Hospice and Panel Discussion on North Carolina-Specific Policy Updates



Matthew W. Wolfe, JD/MPP  
Shareholder  
Baker Donelson



Julia Adams-Scheurich, MSL  
VP of Govt. Relations &  
Public Policy, AHHC of NC



Tim Rogers  
President/CEO  
AHHC of NC



Ken Melton  
Lobbyist, AHHC of NC  
Owner/Principal, Ken  
Melton & Associates

We invite you to join us as we review the significant policy issues that are shaping home health, hospice, homecare and behavioral health in DC and in NC. In DC there are multiple payment rules to review and some key bills moving, many of which AHHC members have taken action on! In NC, we have a budget and policy review that includes much of AHHC's advocacy agenda! To get you up to date on all the changes, we have a stellar panel to bring it all to you! Please join William "Bill" Dombi, President of NAHC as he shares all of the DC highlights on policy and Congressional action with AHHC Leadership attendees. Toward the end of the session, Julia Adams-Scheurich, Vice President of Government Relations & Public Policy and Tim Rogers, President and CEO of AHHC will be joined by Ken Melton, Owner and Principal of Ken Melton and Associates, and Matt Wolfe, JD/MPP, Shareholder with Baker Donelson, to share all the work the AHHC team has been doing in the NC Legislature and with our partners at DHHS.

## AHHC Vendor Reception

*Mix & Mingle with Peers & Friends!*

Open Bar & Appetizers

**Monday, November 8 @ 4:00pm**

*followed by the 5th Annual  
AHHC Advocacy Cornhole Tournament!  
(Register on last page!)*

# BREAKOUT SESSIONS - MONDAY, NOVEMBER 8, 2021 • 11:00AM-12:00PM

## A1 – Home-Based Primary Care Models

**Scott Lofland, MBA, Vice President of Palliative Medicine, Carolina Caring**  
**Patrick Owensby, MHA, BSN, Vice President of Home-Based Primary Care, Carolina Caring**  
**Christopher Morrissette, COO, Palliative Care, Teleios Collaborative Network**

With the Medicare and Medicaid fiscal crisis centered around caring for the aging population ahead of us, home-based primary care becomes a vital option. By taking primary care to the home organizations can more effectively focus on the quadruple aim of producing better outcomes at a lower cost while improving the patient and clinician experience. Additionally, as we continue to see a move toward value-based care, home-based primary care positions us to reduce unnecessary or duplicative care and provide better outcomes for those home-limited patients suffering from serious illness. We will explore how we can successfully create and provide home-based primary care in a fee-for-service market while preparing for the move to value-based arrangements.

For: Hospice



## A2 – Legal and Regulatory Update for Home Health, Hospice, Palliative Care & Home Care Providers

**Matthew W. Wolfe, JD/MPP, Shareholder, Baker Donelson**

This timely and interactive session will review the hot-button legal and regulatory issues that are keeping owners leaders in the home health, hospice, palliative care, and home care industry up at night. Topics will reflect the issues most germane to executives and owners in the industry and will include reimbursement, licensure, risk management, and human resources issues.

For: Home Care, Home Health, Hospice, Palliative Care, I/DD



## A3 – Case Management Under PDGM

**J'non Griffin, RN, MHA, HCS-D, HCS-C, HCS-H, COS-C Director, SimiTree Healthcare Consulting**

How do you determine what is best for the patient AND the agency? What happens with what the patient wants with the financial demands of the agency? In this informative session we will discuss case management clinical considerations vs the anticipated payment for the episode of care. We will discuss the state and national benchmarks, and how to understand how to get your clinicians to have utilization to not only benefit and meet the goals of the patient, but still maintain overall profitability. We will discuss how clinicians need to have close communication and care coordination with agency supervisors and the QA to ensure that the patient's status is accurately reflected in coding and OASIS, along with patient, family, and physician.

For: Home Health



## A4 – Healthcare Communications and the Language of Love

**Dan Dunlop, MA, Principal, Jennings Health**

The presenter of this session will make the case for healthcare leaders and organizations using the language of love, kindness, and compassion. You may have never thought about it, but marketing and business-speak are grounded in the language of warfare. Our organizations “launch” campaigns; we “target” audiences; we “engage” audiences; and we “outflank” the competition; we also use “guerrilla marketing” strategies and tactics – all part of the language of war. I don't need to tell you that language is important. What would healthcare be like if we approached our work from a loving and compassionate perspective? What if our leaders spoke using the language of love and healing? In healthcare we should be about community-building and kindness rather than as part of some conquest where we try to hit people over the head with our messages. If our organizations focus on the needs of the people and communities we serve, market share will take care of itself.

For: Home Care, Home Health, Hospice, Palliative Care, I/DD



# BREAKOUT SESSIONS - MONDAY, NOVEMBER 8, 2021 • 1:00PM-2:30PM

## B1 – Committing to Zero Harm by Empowering Frontline Staff to See, Solve, and Share

**Benita Pope, PhD, MHA, BSN, NE-BC, Director of Hospice Services, Duke HomeCare & Hospice**

Organizations, such as the Joint Commission, continue to challenge healthcare providers to aim for zero harm through continuous process improvement. Inpatient and ambulatory settings work to implement models that typically encounter fewer challenges in their efforts to bring together resources and work groups within the confines of their physical settings when working on zero harm initiatives. However, Home Health and Hospice organizations have been challenged to achieve the same accessibility to resources as care is typically provided beyond the walls of a structure and within the homes of their patients. As these community providers maintain their aligned commitment to the goal of zero harm, they continue to be motivated to become more innovative in their efforts to develop a more reliable culture of safety.

For: Hospice, Home Health



## B2 – Helping All Within Our Community: Transitions of Care Panel Discussion

**Ken Helmuth, Owner & President, Right at Home of the Triangle; Renee Rizzuti, FABC, CEO/President of PACE of the Southern Piedmont; Brittany Kearney, MBA, MA, Community Outreach & Enrollment of PACE of the Southern Piedmont; Scott Lofland, MBA, Vice President of Palliative Medicine, Carolina Caring; Risa Hanau, LCSW, Clinical & Community Educator, AuthoraCare Collective; Shannon Mintz, BSN, RN, VP of Home Health & Regulatory Affairs, AHHC of NC; Moderated by: Shannon Pointer, MSN, RN, CHPN, VP of Hospice & Palliative Care, AHHC of NC**

Please join us for an informative discussion and dialogue around various types of care within our communities: Home Care, Home Health, Hospice, Palliative Care, and PACE. Our panel of experts will help to guide participants through better understanding of each type of community program, including its purpose, while also how these programs can coordinate together and collaborate throughout transitions of care. The session will conclude with discussion on innovative approaches to coordination and collaboration among these community programs. There will be time for Q and A with the panel experts at the conclusion of the session.

For: Home Care, Home Health, Hospice, Palliative Care, I/DD



## B3 – Do You Know What to Expect from Your Therapists' Documentation? From OASIS to Discharge

**Michael Calderon, DPT, VP of Operations; Christopher Troy Meade, DPT, PT, Director of Clinical Denials, Management, and Audit Advanced Home Health**

The landscape of home health care has changed dramatically with the onset of PDGM and now in NC, Review Choice Demonstration. Along with this, the expectations of the therapists' role has changed. Traditionally in home Health, therapists' focus has been to assess and treat patients' functional impairments. However, therapists are expected to assess the "whole" patient in detail. The purpose of this presentation is to provide education to non-therapy managers and administrators to cultivate clinical excellence in therapists to thrive in this changing landscape. It will focus on assessment skills and documentation language, from goal setting to the skill provided during a treatment session; providing examples of documentation that supports their skilled need and documentation that does not.

For: Home Health

\* Not offered for nurse contact hours.

\* Approved for APTA NC continuing competence.



## B4 – Emotional Intelligence (EQ) for Leaders as a tool to Attract, Retain and Engage Employees

**Katie Owens, Co-Founder and President Healthcare Experience Foundation**

Emotional Intelligence (EQ) is the differentiating skill in achieving success. Many times, smart people miss their potential because of low or underdeveloped emotional intelligence. EQ is one of the most foundational skills needed to engage employees, physicians, and patients as well as influence change and grow personally and professionally. This high impact session hones precisely on the skills leaders need to attract, retain and engage the best employees: Self Awareness, Self Management, Social Awareness and Relationship Management. Participants will walk away with the strategies and next steps to unlock their leadership potential.

For: Home Health, Home Care, Hospice, Palliative Care



# BREAKOUT SESSIONS - TUESDAY, NOVEMBER 9, 2021 • 10:45AM-11:45AM

## C1 – The Hospice Drug Profile: Let's Talk About It!

**Ellen Fulp, PharmD, MSPC, BCGP, Director of Pharmacy Education, AvaCare**

We have many difficult conversations practicing in hospice and palliative care. Sometimes communicating expectations surrounding the hospice drug profile can be one of them. This presentation will review hot topics surrounding the hospice drug profile and how to set expectations with staff members. We will review the importance of cost containment, communication and optimizing individual drug regimens.

### Objectives

- Analyze key medication-related regulatory updates and what they mean for bedside clinicians
- Review medication appropriateness and rational prescribing and discuss how these concepts are best applied to hospice patients
- Provide examples of useful communication models for disseminating information as your agency works towards compliant, optimized medication profiles

For: Hospice

*\*Not offered for nurse contact hours.*



## C2 – Retaining Your Most Valuable Assets: Your Engaged Staff

**Virginia White, MPH, BSN, Senior Vice President of Clinical Operations, Trellis Supportive Care**

One of the premier challenges facing healthcare organizations today is staff retention. The key lies in retaining not just any staff member- but instead those staff who are the most productive and engaged and whose presence on their teams drives care and service excellence. All of us are developing multiple tools to attract and retain valuable team members especially those in highly competitive roles. Potential solutions include engagement, achievement, advancement and support- focused initiatives. This tool focuses on the matrix of individual self-governed behaviors and a team focus on mission. This presentation will outline a model for financially incentivizing and retaining your highly engaged staff utilizing quarterly bonus payments.

For: Home Care, Home Health, Hospice, Palliative Care, I/DD

## C3 – Home Health Value-Based Purchasing Nationwide Rollout

**Melinda Gaboury, COS-C, Co-Founder and CEO Healthcare Provider Solutions**

The Home Health Value-Based Purchasing (HHVBP) Model was a 5-year demonstration that ended in 2020. This demonstration was active in 9 states. CMS has announced that HHVBP will be implemented nationwide effective January 2022. There are some slight changes to the measures that will be utilized in the program moving forward. As a demonstration, HHVBP, was very effective at saving the Medicare system millions. This webinar will review the Home Health 2022 Proposed Rule regarding the HHVBP nationwide rollout and make suggestions for agencies to smoothly transition into this model. Statistics and experiences from the demonstration will be reviewed. HHVBP rewards HHAs that provide better quality care per outcomes, while agencies with poor outcomes could see reductions in payments.

For: Home Health



## C4 – Whole Human Care: Embracing Social Determinants of Health

**Cindy Campbell, MHA Healthcare Informatics, BSN, RN COQS, WellSky**

Our work revolves around meeting the healthcare and human-care needs of people, over time, where they live. The vibrant and important discussion of value-based healthcare delivery is hollow if we do not look at the stark disparities between the social and economic conditions impacting the people we serve and the predictable impact to their health outcomes when not addressed. Gaining steam with respect to needed attention, Social Determinants of Health (SDoH) are finally being recognized by payers and providers as key to unlocking more equitable and more effective 'whole human care'. The full continuum of healthcare at home has a future role to play in gathering, understanding and acting on the new predictive analytic, SDoH data. This session will engage, educate and motivate providers of care at home in using SDoH to better create health equity through our actions, building a stronger network of whole-human-care.

For: Home Care, Home Health, Hospice, Palliative Care, I/DD



# BREAKOUT SESSIONS - TUESDAY, NOVEMBER 9, 2021 • 12:15PM-1:15PM

## D1 – Fundraising Campaigns for Hospice

**Jake Lyons, CNP, CFRE, Managing Partner**  
**Susan Turner, Executive Director of Client Services**  
**Pride Philanthropy**

We recognize that your development staff wears many hats. However, they often need to organize a major fundraising effort. While that may be called a “capital campaign” it may provide support for financial needs beyond capital expenses. Operations and programs often need charitable support and could also require an ongoing endowment. This session will explain how appeals vary and how to best organize an effort to support multiple needs. Specific examples will be shared in order to optimize the efforts of a small fundraising staff. Upon completing this session, participants will be able to illustrate the unique differences between capital, program, and endowment fundraising appeals for hospices. Participants will also be able to explain how marketing and branding of a hospice can effectively merge with a major fundraising campaign.

*\*Not offered for nurse contact hours.*

For: Hospice



## D2 – Cybersecurity: What You Need to Know Even Though You’re Not a Tech Company

**Michael E. Slipsky, Partner, Poyner Spruill**

Tech companies with high-value intellectual property are frequently targets of industrial espionage cyber-attacks, and retailers can be attractive targets for hackers because they store and process vast quantities of their customers’ personal and payment information. However, as we’ve seen from recent headlines, cybercriminals are also targeting organizations in a wide variety of other industries, oftentimes as part of a “ransomware” attack that effectively paralyzes the organization until a ransom is paid. At this point, if your organization utilizes the internet, cybersecurity should be on your radar as a business leader. Join Michael Slipsky of Poyner Spruill LLP as he shares anecdotes and insights regarding current trends in cybersecurity, including emerging threats, common vulnerabilities and steps that your organization can take to reduce its risk and improve its cybersecurity posture.

For: Home Care, Home Health, Hospice, Palliative Care, I/DD



## D3 – Readmission Red Alert: Building a Program to Reduce Readmissions in the Home Health Setting

**Daniel Thompson, RN, BSN, VP Compliance and Quality**  
**John T. Kabler, RN Manager of Clinical Excellence**  
**Well Care Health**

In this program we will discuss our process and results of building, implementing and reinforcing a readmission prevention program across our Home Health Agency that focused on a team based approach and utilized the full capabilities of our EMR to reduce Traditional Medicare 60 day readmission rates. In the program we will discuss the basic tenants of our program, 1. Identifying changes in the patients condition, 2. Getting the right clinician in the home in the appropriate time frame and 3. Providing the right intervention to address the underlying cause of the change in condition. We will discuss how we utilized the capabilities of our EMR to encourage clinician buy in and compliance with the program. We will discuss how we educated staff on the program and how we monitored participation in the program as well as measured the results. We will discuss our findings through the early stages of the program that the biggest gap within our agency was identifying changes in the patients condition and taking appropriate action. We will show that with the use of the program we were able to reduce our enterprise Traditional Medicare 60 day readmission rate from 16.3% in November of 2020 to 14.2% by May of 2021 (data will continue to be updated through time of presentation).

For: Home Health



## D4 – The ROI of Retaining Your Workforce

**Eric Scharber, Managing Principal**  
**Nick Seabrook, Managing Principal**

**SimiTree Healthcare Consulting**

Today, the number one test for Home Health and Hospice providers is dealing with workforce challenges. This is NOT going to change as the industry will continue to grow and competition for staff will become even more fierce. The key is understanding the “numbers” around staffing and learning what the ROI is on focusing on retention. Learn from industry experts, Nick Seabrook and Eric Scharber, both Managing Principals with SimiTree Healthcare Consulting, what the financial and operational impact of turnover is. This session will help guide your decision making around compensation, professional development, growth potential for staff and overall company culture, which all influences employee retention. There is going to be winners and losers when it comes to talent. This session will offer the takeaways you need to ensure you are a winner!

For: Home Care, Home Health, Hospice, Palliative Care, I/DD

*\*Not offered for nurse contact hours.*



# Join us for the 5th Annual AHHC Advocacy Cornhole Tournament!

## Register on the last page of the conference brochure or visit [www.ahhcconferences.com/advocacy](http://www.ahhcconferences.com/advocacy) for details.

Entry fees go up after September 17th!

### Registration Information

**Register!** Online Registration: Visit [www.ahhcnc.org/LEADERSHIP2021](http://www.ahhcnc.org/LEADERSHIP2021). You must log in to your user account before registering. By Fax: Fax a copy of the registration form with the appropriate credit card information and signature to (919) 848-2355. By Mail: Mail registration form with payment to: AHHC of NC, 3101 Industrial Drive, Suite 204, Raleigh, North Carolina, 27609. (Be sure and include the suite number!) Mailed and faxed registration forms will not be processed without payment.

**Cancellation Policy:** Please note that fees will be refunded, or invoices will be adjusted, only if written notice of cancellation is received by October 8, 2021. In the event of cancellation, AHHC will retain, or charge, \$100 of the initial registration fee, per registrant, to cover administrative overhead. Once written cancellation is received, a AHHC staff member will review for approval. If your cancellation is approved, we will email back a signed and dated copy of the cancellation that your agency should retain on file in case of questions. While it is not permissible for several individuals to share a registration, AHHC will be happy to accept substitutions if notified of the change in writing.

**Mobile Event App Access:** Registrants will be provided with instructions on how to access and use the mobile event app in advance of the conference. Access is granted to approved email addresses. Registrations may not be shared between agencies – the agency’s registration covers the access of only one email address (except when the agency rate has been selected). Materials, including handouts, will be made available in the conference app.

**Auxiliary Aids, Services, & Special Diet Requests:** AHHC is committed to ensuring that no individual with a disability is excluded, denied service, segregated or otherwise treated differently than other individuals because of the absence of auxiliary aids and services identified in the Americans with Disabilities Act. If you need any auxiliary aids or services or have a special diet request, please contact Adrian Dipple at [adrian@ahhcnc.org](mailto:adrian@ahhcnc.org).

#### Continuing Education:

**Session B3 is approved for Physical Therapy Continuing Competence.**

AHHC is an Approved Provider of Continuing Competence Activities through the APTA North Carolina.

**This activity is eligible for 8.5 nurse contact hours.**

The Association for Home and Hospice Care of North Carolina is an approved provider of continuing nursing education by the North Carolina Nurses Association, an accredited approver by the American Nurses Association Credentialing Center’s Commission on Accreditation.

**COVID-19 Safety:** AHHC is dedicated to the safety of all conference attendees and vendors. We are continuing to monitor the changing COVID-19 situation and will inform attendees of our safety policies in advance of the event. AHHC is partnering with the Holiday Inn Resort to take every precaution to ensure our event is safe and successful. Please [click here](#) to learn more about IHG Hotels & Resorts’ safety standards in preparation for our upcoming conference.

### Registration Fees

| Member Type               | Full Conference | Agency Rate* | Day Rate (Mon OR Tues) |
|---------------------------|-----------------|--------------|------------------------|
| Members (Before 10/15/21) | \$409           | \$3,500      | \$319                  |
| Members (After 10/15/21)  | \$459           | \$3,800      | \$369                  |
| Non-Members               | \$719           | N/A          | \$519                  |

**AGENCY RATE:** \*To register 10 attendees using the agency rate, you must be a member of AHHC. Please fill out the next page and fax, mail, or email it to [info@ahhcnc.org](mailto:info@ahhcnc.org) along with the names and emails of the 10 attendees from your organization. To register more than 10 individuals, a rate of \$350 (before Oct. 15) or \$380 (after Oct. 15) will be applied to each additional attendee.

# AHHC Leadership Conference Early Registration Deadline:

October 15, 2021

## Attendee/Payment Information

**PLEASE SELECT ONE REGISTRATION OPTION:**

- Full Conference
- Monday Only
- Tuesday Only
- Agency Rate (Members Only)

**AMOUNT DUE:** \$ \_\_\_\_\_

(See previous page for rates)

**BILLING INFORMATION:**

- I agree to the Payment & Cancellation Policy
- Check (payable to AHHC of NC)
- American Express
- Discover
- MasterCard
- VISA

\_\_\_\_\_  
FULL NAME

\_\_\_\_\_  
ORGANIZATION NAME

\_\_\_\_\_  
STREET ADDRESS

\_\_\_\_\_  
CITY, STATE, ZIP

\_\_\_\_\_  
EMAIL

\_\_\_\_\_  
PHONE NUMBER

\_\_\_\_\_  
JOB TITLE

\_\_\_\_\_  
NAME ON CREDIT CARD (PLEASE PRINT) | EMAIL ADDRESS (FOR RECEIPT)

\_\_\_\_\_  
CREDIT CARD NUMBER | EXPIRATION DATE | SEC. CODE

\_\_\_\_\_  
BILLING ADDRESS | CITY STATE ZIP CODE

\_\_\_\_\_  
SIGNATURE OF CREDIT CARD HOLDER (REQUIRED)

**Use this section to register multiple attendees from your agency.**

Name: \_\_\_\_\_ Email: \_\_\_\_\_

# 5th AHHC Advocacy Cornhole Tournament

We're BACK! Don't miss out on the fun!  
Join us for the 5th Annual AHHC Advocacy  
Cornhole Tournament! We will be providing  
music, apps & beverages, and more fun than  
you can throw a bag of corn at!

The tourney will be outside, weather permitting!

**Monday, November 8 | 5:00pm-Until**



**Team Name:** \_\_\_\_\_

**Player 1:** \_\_\_\_\_

**Player 2:** \_\_\_\_\_

**Phone #:** \_\_\_\_\_

**Email:** \_\_\_\_\_

Willing to bring boards for tournament?  Yes  No

*Boards will be randomly assigned.*

**Select Fee Amount:**

\_\_\_\_\_ \$165 Before September 17

\_\_\_\_\_ \$195 After September 17

Additional Contribution: \_\_\_\_\_

**Please make checks payable to:**

AHHC of NC

*Contributions to AHHC are not deductible as charitable contributions for income tax purposes. Please consult your tax advisor for the proper reporting of this contribution.*

Name of Individual Making Contribution: \_\_\_\_\_

Street Address: \_\_\_\_\_ City, State, Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ Email Address for CC receipt: \_\_\_\_\_

**1. My check (payable to AHHC of NC) is enclosed in the amount of: \$** \_\_\_\_\_

**2. OR Enter credit card information below:**

Name as it Appears on Card: \_\_\_\_\_

Credit Card Number: \_\_\_\_\_ Exp. \_\_\_\_\_ CVV \_\_\_\_\_

Billing Street Address: \_\_\_\_\_ City, State, Zip: \_\_\_\_\_

Signature (required): \_\_\_\_\_

Return completed form to [courtney@ahhnc.org](mailto:courtney@ahhnc.org) or fax to 919-848-2355.